

高凯律师事务所  
GAO KAI LAW FIRM

[gaokailaw.com](http://gaokailaw.com)  
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• *We are Gao Kai*

# A PIONEERING PRC LAW FIRM IN THE NEW ERA

*We strive to stay in the forefront of legal developments in China and internationally, and we are dedicated to providing high quality legal services and solutions for challenging and complex legal matters for our clients. The firm serves the legal needs of both international clients doing business in China and domestic clients exploring business and investment opportunities within and outside of China.*



*About Gao Kai* ●

**A FIRM OF ATTORNEYS WITH  
EXTENSIVE LEGAL PRACTICE  
EXPERIENCE AND INDUSTRY  
KNOWLEDGE**

## ABOUT US THE FIRM

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Gao Kai Law Firm is a pioneering PRC law firm in the new era.

We are a group of seasoned attorneys having gained experience from other reputable international and PRC law firms and multinational companies and having received education from world renowned universities and academic institutions. We work as an integrated team, handle client matters with diligence, and deliver work results in a professional way.

We strive to stay in the forefront of legal developments in China and internationally, and we are dedicated to providing high quality legal services and solutions for challenging and complex legal matters for our clients. The firm serves the legal needs of both international clients doing business in China and domestic clients exploring business and investment opportunities within and outside of China.





Value Creation, Dispute Resolution, Regulatory Compliance, Strategic Counselling are our approaches in servicing our clients, and our practice areas include, Construction & Projects, Real Estate, Capital Market, Investment Fund & Private Equity, Corporate and M&A, Technology Innovation (TMT), Entertainment, Sports & Culture, International Trade, Compliance and Government Investigation, White Collar Defense, Litigation & Arbitration, Legal Enforcement and Distressed Assets.

We combine our native knowledge of Chinese business culture with strong international experience and bilingual capabilities so to reach best results for our clients. While operating as an independent law firm, we have built cooperative relationship with many other law firms and organizations throughout the world.

● *Gao Kai's Practices*

**WE COMBINE OUR NATIVE  
KNOWLEDGE OF CHINESE  
BUSINESS CULTURE WITH STRONG  
INTERNATIONAL EXPERIENCE.**

*Ad ea quae frequentius accidunt jura adaptantur.  
(The laws are adapted to those cases which occur more frequently.)*



# PRACTICE AREAS OUR SERVICES

## HOW DO WE SERVE YOU?

We define goals, methods and success together with you.



### *Value Creation*

The value of our services is creating value for our clients.



### *Dispute Resolution*

Our representation of clients in disputes is based on fact-seeking, procedure and standing on client position.



### *Regulatory Compliance*

Under an ever-demanding regulatory environment, we help safeguard the growth of our clients' business in compliance with law.



### *Strategic Counselling*

We provide strategic thinking, planning, and tactics for our clients' matters.



# PRACTICE AREAS OUR SERVICES

## OUR SERVICES

We combine our native knowledge of Chinese business culture with strong international experience and bilingual capabilities so to reach best results for our clients.



CONSTRUCTION & PROJECTS



REAL ESTATE



CAPITAL MARKET



INVESTMENT FUND & PRIVATE EQUITY



CORPORATE AND M&A



TECHNOLOGY INNOVATION (TMT)



ENTERTAINMENT, SPORTS & CULTURE



INTERNATIONAL TRADE



COMPLIANCE & GOVERNMENT INVESTIGATION



WHITE COLLAR DEFENSE



LITIGATION & ARBITRATION



LEGAL ENFORCEMENT & DISTRESSED ASSETS

## PRACTICE AREAS OUR SERVICES



### CONSTRUCTION & PROJECTS

Gao Kai has outstanding advantages and capabilities in construction and projects area, especially in foreign-related engineering, construction and infrastructure projects.

Gao Kai's attorneys deal with the investment, development, construction and financing of numerous large scale projects throughout the world, including North and South America, Europe, Africa, the Middle East, Southeast Asia, Northeast Asia, and Greater China; and the types of facilities range from gas and coal fired power generation stations, offshore oil and gas platforms, onshore oil drilling facilities, petrochemical plants and oil refineries, renewable energy facilities (wind farm, waste to energy, solar and biofuel), pharmaceuticals, polysilicon, glass fiber, paper mill, mining, bridge and tunnel, railway, heavy equipment and module fabrication yard, telecom infrastructure to theme parks, hotels, resorts and entertainment complex.



## PRACTICE AREAS OUR SERVICES



### CONSTRUCTION & PROJECTS

#### SERVICES

We provide our clients with a full range of legal services in the construction and projects area, including:

#### Project Development

- Land, planning, tendering and bidding management
- Construction contracts: engineering design, procurement and construction (EPC) contracts; prime and sub-contract management
- License and compliance: qualification and licenses in relevant engineering and construction fields; environment, health and safety (EHS) compliance
- Permits: project approval, permits and licenses, registration and filing, completion acceptance and filing, title certificate application

#### Project Finance

- Project company establishment and investment planning
- Project credit and syndicated loans
- Project mezzanine financing structure
- Project bond, receivables financing
- Securitization of project income or construction ARs
- Infrastructure REITs

#### Belt & Road and International Projects

- Investigation of the legal environment of foreign countries
- Legal due diligence and background check of foreign parties
- Cross-border contracting and financing structure
- Contract review and negotiation for the whole process of international projects
- Export credit arrangements
- Joint venture, cooperation, consortium and other international cooperation arrangements
- Advice on permits, approval, work visa and other matters related to international projects
- Compliance management for international projects

#### Construction Dispute Resolution (Contentious Matters)

- Analysis, consultation, communication and settlement of potential disputes
- Change, claim, and final settlement management
- Construction dispute mediation, litigation and arbitration
- Government investigation and international sanctions



## PRACTICE AREAS OUR SERVICES



### CONSTRUCTION & PROJECTS

#### REPRESENTATIVE WORK

Gao Kai attorneys have provided comprehensive legal services for the following major construction projects:

#### China Projects:

- **BASF-YPC Petrochemical JV** Project in **Nanjing** – the largest ever Sino-German joint venture project (between BASF and SINOPEC), with total investment exceeding US\$3 billion.
- Offshore Platform Project in Bohai Bay, China (joint venture between **CNOOC** and **ConocoPhillips**).
- A world class integrated board and pulp mill facility located in Beihai City, Guangxi, China, with a total investment of €800 million, by **Stora Enso**.
- A fabrication yard for high-end offshore platform, equipment and module, with two million SQM, registered capital of US\$1 billion, by and between **Fluor Corp.** and **Offshore Oil Engineering Corporation (COOEC)** in Zhuhai, China, one of the largest in the world.
- The development and construction of several R&D centers in China by **Microsoft**.
- **Rolls-Royce's** engine testbed and maintenance facility in China.
- **Bluestar Adisseo's** new world-class liquid methionine plant in Nanjing (BANC2) with a total investment of US\$500 million.
- **Shanghai Disney Resort** Project.
- **Beijing Universal Studio** Project.
- The development and construction of Campus Phase II by **Duke Kunshan University**.
- World class polysilicon production plant by **LDK** in Jiangxi, China.
- Chengdu Jiujiang Energy from Waste Project by **Covanta Energy**.
- **LNG** Receiving Terminal and Emergency Storage project at Nangang Port, Tianjin City, China by **Beijing Gas Group** (the largest of its kind in the world).
- A large eye-glass manufacturing plant in Zhuhai, China by **Specsavers**, a British eyewear manufacturer.
- Pharmaceutical plants in China by **Eli Lilly, Merk, Johnson & Johnson, Novartis, Pfizer, Roche, AstraZeneca, Gilead**.
- Petrochemical plants in China by **Chevron, Total, Shell, ConocoPhillips, Aramco, SABIC, Sasol, Invista, Akzo Nobel, Huntsman, LyondellBasell**.
- Industrial plants and facilities in China by **Boeing, Airbus, GE, Honeywell, Caterpillar, Nike, Adidas, Texas Instrument, Intel, Corning, Tesco, P&G, Unilever, Kraft, Nestle, ADM**.

## PRACTICE AREAS OUR SERVICES



### CONSTRUCTION & PROJECTS

#### REPRESENTATIVE WORK

##### International Projects:

- **Petronas'** landmark RAPID (Refinery And Petrochemicals Integrated Development) Project in Johor Malaysia - US\$27 billion total investment.
- **Exxon Mobil's** US\$50 billion development of the West Qurna Oil Field in Iraq.
- **Rio Tinto's** Oyu Tolgoi Copper and Gold Mine in Mongolia - US\$7 billion investment made, contributing up to a third of Mongolia's GDP.
- **Peru** National Broadband Telecom Infrastructure Project by **YOFC** (Yangtze Optical Fibre and Cable Joint Stock Limited Company) – US\$400 million total investment.
- Commercial complex construction project associated with the airport of **Jeddah of Saudi Arabia** – US\$1 billion total investment.
- A new 540-megawatt combined-cycle natural gas-fired power plant in **Texas, USA** by **LCRA (Lower Colorado River Authority)**.
- Takhiatash Thermal Power Plant with two CCGT units (280 MW each) in **Uzbekistan**.
- Celukan Bawang Power Plant (380 MW coal fired steam) in **Bali, Indonesia**.
- Acquisition of **Libramiento LNG** and pipeline project in **Mexico**, and related project finance, by **InterGen** (a US based international power plant operator).
- **Macao Waste to Energy Project Phase III** by Sanfeng Covanta, China Harbour Engineering, Tongfang Environment and Macao Four Facilities.
- **LNG** Liquefaction Modules in the "Virtual Gas Pipeline" Project located in **Oman** – US\$1.3 billion total investment.
- **Hellinikon** new city development project in **Athens, Greece** – €8 billion total investment.
- **MNC Theme Park** Project in **Indonesia**.
- City Center commercial complex project in **Nicosia, Cyprus**.
- The financing of **Canadian Solar's** development of its Solar Power Projects in Japan in the amount of US\$40 million.
- Data Center Project by **Google** in Taiwan.
- International petrochemical projects by **British Petroleum, British Gas, ExxonMobil, Chevron, Koch, INEOS, Anadarko, Marathon Oil, ConocoPhillips, Repsol, PTT, PERTAMINA, INPEX**.
- Large industrial projects overseas by **China Jushi, Wanhua Chemical, CNOOC, PetroChina, SINOPEC**.

# PRACTICE AREAS OUR SERVICES



## REAL ESTATE

Gao Kai has extensive practice experience and ability in the real estate field.

Gao Kai attorneys provide legal services and support to clients like Fortune 500 owners, real estate investment funds, real estate developers, public companies and financial institutions, in various types of real estate transactions.





## PRACTICE AREAS OUR SERVICES



### REAL ESTATE

#### SERVICES

We provide comprehensive legal services to clients in the real estate sector, including:

- Real estate development
- Acquisition and disposal of real estate
- Real estate development financing, acquisition financing
- Joint ventures, mergers and acquisitions in the real estate sector
- Real estate investment funds
- Development and operation of new areas in real estate, such as cultural, tourism, hotel, theme park, resort, parking, and new entertainment facilities
- Tax planning for real estate development and transactions
- Commercial real estate leasing
- Resolution of disputes involving real estate.

#### REPRESENTATIVE WORK

##### Real Estate Funds and Asset Acquisition:

- Represented **RH Capital** on its formation of RMB real estate investment funds and investment in real estate development projects in China.
- Represented **Caitong Asset** on its formation of special asset management schemes and investment in real estate projects in China.
- Represented **Auchan Group** of France on its investment in, acquisition and disposition of, and joint venture with respect to, commercial real estate projects in Chengdu, Nanjing, Ningbo, Beijing and Suzhou, China.
- Advised real estate investment funds managed by **Gaw Capital** on the investment in, acquisition and disposition of, and joint venture with respect to, real estate projects in China.
- Advised **Zhong'an Group** on its real estate investment and acquisition in Beijing and Hangzhou.
- Represented **Warburg Pincus** in its investment into **Red Star Macalline** - the largest national furniture retail chain in China, and its investment in certain mixed-use commercial properties in Xi'an, China.
- Represented **Morgan Stanley** Real Estate Investment Fund in its investment in Motel 168 Hotel Group in China.
- Represented **Merrill Lynch, Credit Suisse** in their investments in certain mixed use commercial properties in Beijing and Shanghai (which include office tower, five star hotel, high-end apartments and chain restaurants).
- Represented **Cendant Group** in its projects involving **Ramada** and **Wyndham** hotels.

## PRACTICE AREAS OUR SERVICES

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### REAL ESTATE

#### REPRESENTATIVE WORK

##### Real Estate Development:

- Represented **Zhong'an Group** on its hotel management contract with **Holiday Inn**, a subsidiary of InterContinental Hotels Group, for a property in Hangzhou.
- Represented **Zhong'an Group** on its real estate development projects in Hangzhou, including service apartment, shopping mall, five-star hotel, office building.
- Represented **Zhong'an Group** in its high-end large-scale residential development projects in Hefei, including villa, row apartments, and clubhouse.
- Advised **Auchan Group** of France on its pre-leasing arrangements with **IKEA Group** with respect to three shopping malls in Wuxi, Beijing and Wuhan, China
- Represented Harmony Parking - a specialized real estate firm (which is financially backed by **Oaktree Capital**) in its parking facility development, investment and operation in China.

##### Real Estate Finance:

- Advised real estate funds managed by **Gaw Capital** in relation to their offshore US dollar financing and refinancing for acquisition of real estate projects in China.
- Represented **Zhong'an Group** on its domestic and offshore bank financing and private equity financing.
- Advised **Zhong'an Group** on its corporate structure and restructuring, corporate governance, prospectus preparation, and listing hearing related to its Hong Kong IPO.

## PRACTICE AREAS OUR SERVICES



### CAPITAL MARKET

Gao Kai has extensive experience and expertise in the capital markets sector.

#### SERVICES

- Domestic and foreign IPOs: such as A-share main board, GEM, STAR Market, HKEX, NYSE, NASDAQ
- The issuance, acquisition, merger and reorganization of listed companies
- Domestic and foreign bond issuance: such as Chinese enterprise bond, corporate bond, bond for innovation companies, green bond, panda bond, bonds and notes issued by Chinese enterprises in overseas market (Hong Kong, Singapore, and Europe)
- Infrastructure REITs
- Corporate structure, corporate governance, ESOP, IP management, and other pre-IPO preparation for growth companies







### INVESTMENT FUND & PRIVATE EQUITY

Gao Kai provides efficient and high-quality legal services to many domestic and foreign investment fund managers and the funds they manage.

#### **SERVICES**

- Registration of private investment manager with China's regulator - AMAC
- Formation of onshore RMB-denominated private equity and venture capital fund and filing with AMAC
- Formation, fund raising and operation of offshore USD funds
- Portfolio investment by various types of funds
- Legal support for fund operations, governance, maintenance and compliance

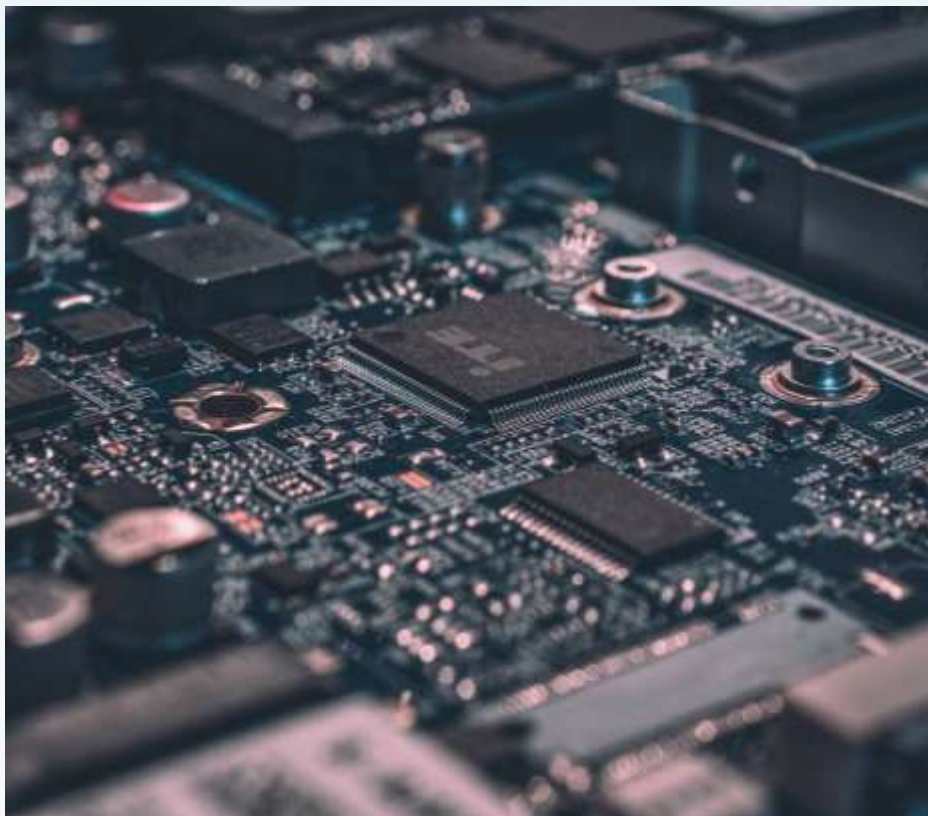
## CORPORATE AND M&A

Gao Kai provides legal services for all types of enterprises in corporate governance, mergers and acquisitions. Gao Kai's attorneys provide a full range of legal services to a wide range of domestic and foreign companies in respect of merger and acquisition, joint venture, franchising, corporate governance and general operations support.

### SERVICES

- Foreign Direct Investment (FDI): Sino-foreign joint ventures, greenfield investment, merger and acquisition of domestic enterprises or assets by foreign investors
- Outbound Direct Investment (ODI) by Chinese enterprises, incorporation of overseas subsidiaries and structuring for international expansion
- All types of general corporate legal services



**PRACTICE AREAS** OUR SERVICES**TECHNOLOGY INNOVATION (TMT)**

Gao Kai is proficient providing legal services to companies engaged in technology innovation. With deep understanding of the actual needs of innovation companies and comprehensive legal knowledge, Gao Kai's attorneys provide complete legal services and solutions to technology and innovation companies, in respect of their governance structure, talent management, intellectual property management, financing, business development and IPO planning.

**SERVICES**

- Equity structuring
- Employee stock ownership plan (ESOP)
- IP planning and management
- Equity financing at different stages from angel round to subsequent private equity financing
- General corporate legal support and tax planning
- Planning, management and support for cross-border business: such as cross-border intellectual property planning, transfer and licensing, legal and contractual support for cross-border business
- Structuring for IPO: VIE or other red chip IPO structure, pre-IPO compliance management



## PRACTICE AREAS OUR SERVICES



### ENTERTAINMENT, SPORTS & CULTURE

Gao Kai has extensive experience in the entertainment, sports travel, hospitality and other recreational sectors. Gao Kai's attorneys are very familiar with the customs, rules and practices in this industry, and can provide full range of legal services to Chinese and foreign clients who are engaged in such business.

#### SERVICES

- Production of film, TV series, and documentary
- Organization of sports, cultural and artistic activities
- Employment and agency services for actors, athletes, and artists, and licensing arrangement in respect of their portraits
- Investment and financing for artistic performance and sports activities
- The development, control and grant of sponsorship rights
- Copyright and transmission rights in traditional and new media
- The planning, licensing, derivatives and dispute resolution in respect of Intellectual Properties
- PR crisis management
- Entertainment, sports and media funds
- Theme Park development





## INTERNATIONAL TRADE

Gao Kai provides extensive legal services for various types of clients in their international trade, so to protect the clients' rights and interests in the trade and business.



### SERVICES

- Preparation and negotiation of key-account long-term purchase and sale contracts or framework agreements
- Negotiation and management of high value purchase orders
- Help design clients' trading business process, and act as the legal control point for legal risks
- Process management and legal risk control for logistics and payment process in international trade
- Provide answers and solutions to various legal issues in trade activities
- Structuring for international outsourced manufacturing, and managing the structure and process
- Corporate governance, employment, accounting, tax, logistics, sales, procurement and other legal management services in respect of clients' overseas subsidiaries
- Research on tariff and customs issues and provide solutions
- Formulation of warranty policy, establishment and management of post-sales maintenance service network
- Management of product claims and insurance coverage
- Management of trade claims and contractual disputes
- International trade dispute resolution

**PRACTICE AREAS** OUR SERVICES

 **COMPLIANCE & GOVERNMENT INVESTIGATION**

Gao Kai has strong research and service capabilities for various types of compliance matters in the new era, including antitrust, data security, anti-corruption, sanctions and export controls. Gao Kai also represents Chinese and foreign clients in dealing with government investigations, as well as handling internal investigation, report preparation, legal research, corporate response and rectification programs.





### WHITE COLLAR DEFENSE

Gao Kai handles various types of white-collar crime and criminal cases. Gao Kai's criminal defense attorneys are familiar with China's administrative punishment and criminal procedure laws, and understand the relevant substantive law theories, so that they can effectively fight for and safeguard the legitimate rights and interests of the represented party within the boundaries of the law.



**PRACTICE AREAS** OUR SERVICES



**LITIGATION & ARBITRATION**

Gao Kai has a professional and efficient team of dispute resolution attorneys who can provide full-process legal services for all types of litigation and arbitration, in the best interest of the represented party. Gao Kai attorneys are particularly experienced and capable at civil and commercial dispute resolution cases, and are familiar with the rules of Chinese courts at different levels, as well as the rules of domestic and international arbitration institutions. Gao Kai attorneys are diligent in collecting, analyzing and organizing all kinds of evidence, so to effectively safeguard the position and claims of our clients.



**PRACTICE AREAS** OUR SERVICES



**LEGAL ENFORCEMENT & DISTRESSED ASSETS**

Gao Kai has expertise in the areas of judicial enforcement and disposal of distressed assets. Gao Kai attorneys can coordinate and utilize available resources to cope with difficult situations in judicial enforcement, so to realize disposal of distressed assets for clients. In particular, in cases involving heavy equipment, high value assets or complex legal relationship, Gao Kai attorneys can carry out and manage the following in an effective and integrated way: legal analysis, asset verification, enforcement arrangements, asset transportation and warehousing, so to achieve effective disposal.

Gao Kai has served financial leasing companies, financial institutions, large-scale blue-chip enterprises, and many other types of clients, in successful judicial enforcement and disposal of distressed assets, in quite a number of cases, for which Gao Kai received recognition and accolades from our clients.



● Team

# ATTORNEYS WITH EXTENSIVE LEGAL PRACTICE EXPERIENCE AND INDUSTRY KNOWLEDGE

*We are a group of seasoned attorneys having gained experience from other reputable international and PRC law firms and multinational companies and having received education from world renowned universities and academic institutions. We work as an integrated team, handle client matters with diligence, and deliver work results in a professional way.*



PARTNER

## Charles Wu

Mr. Charles Wu is the Chair and Founding Partner of Gao Kai Law Firm. He has extensive experience in legal practices of a diverse nature.



PARTNER

## Vincent Fu

Vincent has more than 20 years of legal practice experience in cross-border corporate and transactional specializing in investment fund, private equity, emerging companies/venture capital, finance, and mergers & acquisitions.



PARTNER

## Jun Wang

Ms. Wang has extensive experience in the financial industry and legal risk management, as well as extensive experience and unique insights in the field of banking and non-bank finance.



PARTNER

## Yaoxu Lu

Mr. Yaoxu Lu is specialized in general corporate matters, merger & acquisition, cross border investment, private investment, capital market, blockchain related projects and data and network security and compliance.



## PROFESSIONALS TEAM MEMBER



### Charles Wu

Partner

**Tel:** +86-21-6881-0060

**Fax:** +86-21-6882-7308

**Cell:** +86-1391-6896-557

**Email:** charles.wu@gaokailaw.com

**Address:** Room N1805, North Tower,  
Shanghai Stock Exchange Building,  
528 South Pudong Road,  
Pudong New Area, Shanghai 200120 China

## DETAILS

### Professional Experience

Mr. Charles Wu is the Chair and Founding Partner of Gao Kai Law Firm. He has extensive experience in legal practices of a diverse nature.

Mr. Wu has represented many Fortune 500 companies, investment banks, private equity funds in their investment and corporate affairs in China and overseas, involving merger and acquisition, complex joint ventures, equity and debt offering and trading on the PRC domestic and overseas capital markets, syndicated loan, onshore and offshore fund formation, and portfolio investments.

Mr. Wu has profound knowledge and broad experience in facilitating real estate, energy, industrial, and infrastructure projects, dealing with the investment, development, construction and financing of numerous large scale projects throughout the world, including North and South America, Europe, Africa, the Middle East, Southeast Asia, Northeast Asia, and Greater China; and the

types of facilities range from gas and coal fired power generation stations, offshore oil and gas platforms, onshore oil drilling facilities, petrochemical plants and oil refineries, renewable energy facilities (wind farm, waste to energy, solar and biofuel), pharmaceuticals, polysilicon, glass fiber, paper mill, mining, bridge and tunnel, railway, heavy equipment and module fabrication yard, telecom infrastructure, to theme parks, hotels, resorts and entertainment complex.

Mr. Wu also handles international trade, cross-border investment, dispute resolution and compliance matters for domestic and international clients, and provides corporate legal services to many Internet, technology, sports and entertainment companies, as well as various industrial clients.

Mr. Wu is the author of “Getting The Deal Through – Project Finance – China” for consecutive years since 2020.

## Charles Wu

### Practice Areas

Construction, Project Development & Finance, Real Estate  
Energy & Infrastructure, Manufacturing, International Trade  
Merger & Acquisition, Cross Border Investment  
Capital Market, Private Investment Funds  
Dispute Resolution and Compliance

### Bar Admissions

People's Republic of China  
New York, USA

### Education

Columbia Law School, LL.M. (2007) (Harlan Fiske Stone Scholar)  
University of Nottingham School of Law, LL.M. (2001)  
Foreign Affairs College, LL.B. (2000)

### Language

Chinese, English

### Membership and Affiliation

PRC Ministry of Justice: national recognition in practice areas of Energy, Infrastructure and Cross Border Investment  
Shanghai Commission of Housing and Urban-Rural Construction, and  
Shanghai Bureau of Planning and Natural Resources: Expert Consultant  
World Bank: Contributor to the Doing Business Report (China)  
China International Economic and Trade Arbitration Commission (CIETAC):  
Expert for Construction Disputes Review  
American Bar Association (ABA): Member of the Forum on Construction Law

### Work Experience

Chair and Founding Partner, Gao Kai Law Firm (Shanghai)  
Partner, Zhong Lun Law Firm (Shanghai)  
Partner, Grandall Law Firm (Shanghai)  
Senior Counsel for Asia Pacific, Fluor Corporation (Shanghai and Houston)  
Associate General Counsel, Covanta Energy (Shanghai)  
Associate, Paul, Hastings, Janofsky & Walker LLP (Beijing, Shanghai and Washington, DC)  
Associate, Denton Wilde Sapté LLP (Beijing)

## PROFESSIONALS TEAM MEMBER



### Vincent Fu

Partner

**Tel:** +86-21-6881-0060

**Fax:** +86-21-6882-7308

**Cell:** +86-1380-1933-797

**Email:** vincent.fu@gaokailaw.com

**Address:** Room N1805, North Tower,  
Shanghai Stock Exchange Building,  
528 South Pudong Road,  
Pudong New Area, Shanghai 200120 China

### DETAILS

#### Professional Experience

Vincent Fu is a founding partner of Gao Kai Law Firm. He has more than 20 years of legal practice experience in cross-border corporate and transactional specializing in investment fund, private equity, emerging companies/venture capital, finance, and mergers & acquisitions.

Vincent's corporate practice covers launch of and investment in various onshore Renminbi funds and offshore US dollar funds, outbound pre-IPO investments, various series preferred stock purchase, convertible bonds, joint ventures, restructurings and foreign direct investment, a variety of loan transactions and credit facilities, IPO on offshore capital markets, acquisition and disposition of the equity interests and assets. In addition to his corporate practice, Vincent advises on transactional entertainment, real estate, aviation, pharmaceuticals, chemicals and general corporate matters.

Vincent formerly worked at a USD fund manager that is well-known in the global private equity real estate investment funds markets. He worked as the legal director at two PRC companies. Additionally, his former employers include retailer, real estate developer, asset manager, financial institution, entertainment & media, and chemicals which belong to foreign invested enterprises, Fortune 500, offshore listed companies, private company and state-owned enterprises.

Vincent graduated from USC law school and obtained LL.M. for entertainment law and business law. Previously, he graduated from Tongji University law school with bachelor degree of economic law. He can speak English and Mandarin.

## Vincent Fu

### Practice Areas

Real Estate  
Investment Fund & Private Equity, Technology Innovation (TMT)  
Corporate and M&A, Capital Market  
Entertainment, Sports & Culture

### Bar Admissions

People's Republic of China

### Education

USC Law School, LL.M. (Entertainment & Business Law) (Top 10% Graduate)  
Tongji University, LL.B. (Economic Law)

### Language

Chinese, English

### Membership and Affiliation

Vice Chair of the Commission on Theme Parks and Hospitality Real Estate Law of the Beijing Entertainment Law Association

### Work Experience

Gao Kai Law Firm  
Hexion Chemicals (APAC HQ)  
Cai Tong Asset Management Co., Ltd.  
Auchan Retail / Sun Art Retail (06808.HK)  
Gaw Capital Partners  
Zhong An Group (00672.HK)



## PROFESSIONALS TEAM MEMBER



### Jun Wang

Partner

**Tel:** +86-21-6881-0060

**Fax:** +86-21-6882-7308

**Cell:** +86-1830-1775-675

**Email:** wangjun@gaokailaw.com

**Address:** Room N1805, North Tower,  
Shanghai Stock Exchange Building,  
528 South Pudong Road,  
Pudong New Area, Shanghai 200120 China

### DETAILS

#### Professional Experience

Ms. Wang has extensive experience in the financial industry and legal risk management, as well as extensive experience and unique insights in the field of banking and non-bank finance.

Ms. Wang provides daily legal services for the clients, handles contract drafting and review, transaction structuring, negotiation, etc., with careful thoughts, logic and accurate articulation, so to control the potential risks in business processes and effectively avoid investment risks and disputes.

Ms. Wang has represented a large number of civil and commercial cases, also obtained the results of misdemeanor or non-prosecution for many criminal defendants, with focus on safeguarding the legitimate interests of clients, and with a good reputation for meticulous, serious, thoughtful legal services.

#### Practice Areas

Dispute Resolution and Litigation in respect of Real Estate, Construction Projects, Commercial Contracts, and Corporate Equity Interest  
Family Law  
Criminal Defense  
General Corporate and Transactional Legal Service  
Financial Risk Prevention and Control

#### Bar Admissions

People's Republic of China

#### Education

East China University of Political Science and Law,  
Master of Laws  
Hefei Normal College, Bachelor of Economics

#### Language

Chinese

## PROFESSIONALS TEAM MEMBER



### Yaoxu Lu

Partner

**Tel:** +86-21-6881-0060

**Fax:** +86-21-6882-7308

**Cell:** +86-1771-7509-583

**Email:** luyaoxu@gaokailaw.com

**Address:** Room N1805, North Tower,  
Shanghai Stock Exchange Building,  
528 South Pudong Road,  
Pudong New Area, Shanghai 200120 China

## DETAILS

### Professional Experience

Mr. Yaoxu Lu is specialized in general corporate matters, merger & acquisition, cross border investment, private investment, capital market, blockchain related projects and data and network security and compliance. Mr. Lu has also handles dispute resolution cases.

Mr. Lu has extensive experience in representing major multi-national corporation, domestic group company and state-owned enterprise in merger & acquisition, restructuring, cross-border investment, capital operation and routine business operations, including deal structuring and strategic planning, due diligence, drafting and negotiation of transaction documents, provision of legal advice on various related issues and closing and resolving post-closing issues, and has advised clients from a range of industries, including aviation, automobile, new infrastructure (IDC), internet, blockchain, chemical, consumer goods, manufacturing and etc.. Mr. Lu also has sufficient experience in establishment, financing and investment for private investment funds and their managers.

Mr. Lu received his bachelor degree and master degree from East China University of Political Science and Law.

Mr. Lu 's working languages are Chinese and English.

### Practice Areas

Merger & Acquisition, Cross Border Investment,  
Capital Market, Private Investment Fund  
Blockchain Related Affairs, Data and Network  
Security  
and Compliance  
Dispute Resolution

### Bar Admissions

People's Republic of China

### Education

East China University of Political Science and Law,  
LL.M. (2018)  
East China University of Political Science and Law,  
LL.B. (2015)

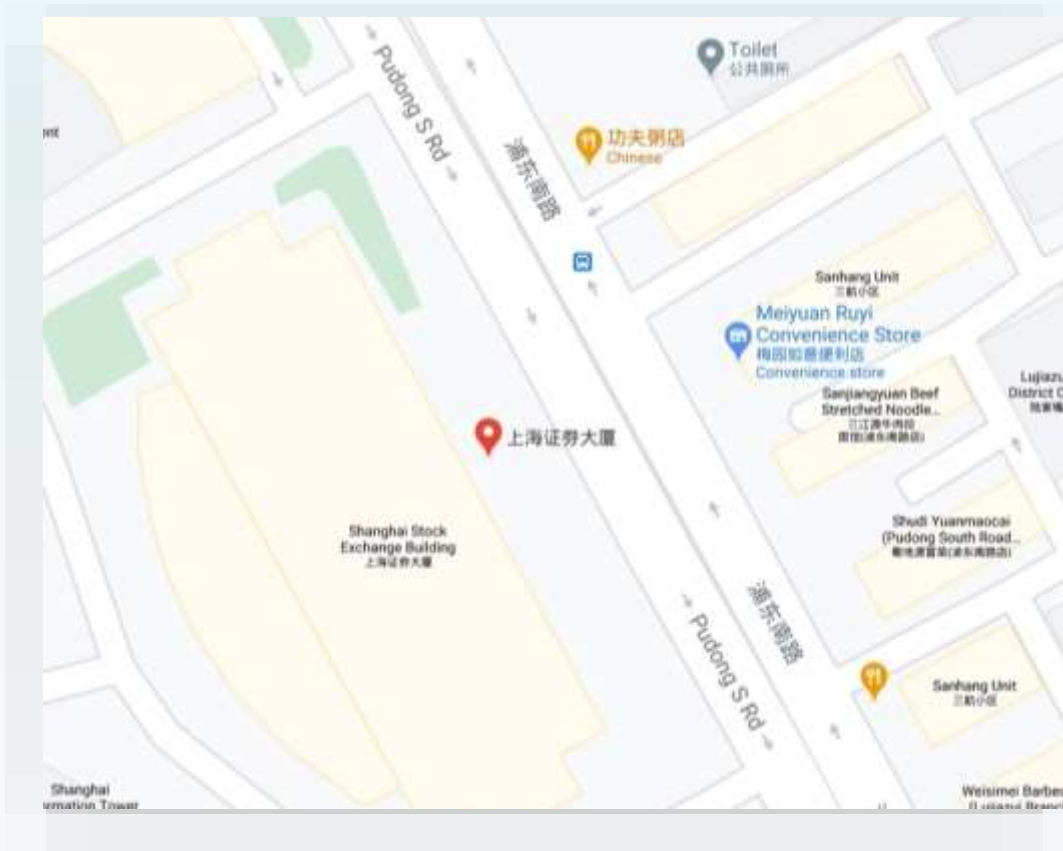
### Language

Chinese, English

### Work Experience

Partner, Gao Kai Law Firm (Shanghai)  
Managing Associate, King & Wood Mallesons  
(Shanghai)

# CONTACT US



## CONTACT US

### EMAIL

info@gaokailaw.com

### PHONE

+86-21-6881-0060

### FAX

+86-21-6882-7308

### ADDRESS

Room N1805, North Tower,  
Shanghai Stock Exchange Building,  
528 South Pudong Road,  
Pudong New Area, Shanghai 200120 China

高凯律师事务所  
GAO KAI LAW FIRM

THANK YOU!

[gaokailaw.com](http://gaokailaw.com)